#### EX PARTE OR LATE FILED WILKINSON, BARKER, KNAUER & QUINN, LLP

#### ORIGINAL

Washington, DC Frankfurt, Germany

2300 N Street, NW Washington, DC 20037-1128

telephone: 202.783.4141 facsimile: 202.783.5851

February 23, 1999

RECEIVED

#### **VIA HAND DELIVERY**

Ms. Magalie Roman Salas Secretary Federal Communications Commission 445 Twelfth Street, S.W. TW-A325 Washington, D.C. 20554 FEB 23 1999

PROFIVE OF THE SPECIFICATION

Re: In the Matter of AT&T Corporation and

Tele-Communications, Inc. - CS Docket No. 98-178

NOTICE OF EX PARTE COMMUNICATION

Dear Ms. Salas:

On February 16, 1999, undersigned counsel and Paul J. Sinderbrand, Esq., along with George Blumenthal and Christopher A. Holt, Chief Executive Officer and Assistant General Counsel of CoreComm Limited, respectively (hereinafter referred to collectively as "CoreComm") met with Tom Power, Legal Assistant to Chairman William E. Kennard, to discuss issues raised in CoreComm's reply comments in the above-referenced proceeding. On February 22, CoreComm, by its counsel, submitted its "Notice of *Ex Parte* Communication" with respect to that meeting. Attached hereto for association with that filing is a copy of a handout that was distributed at the meeting and which relates to CoreComm's commonly-controlled affiliate, NTL, Inc.

Should there be any questions concerning this matter, please contact the undersigned.

Very truly yours,

Robert D. Primosch

Counsel for CoreComm Limited

Enclosure

No. of Copies rec'd O+/ List ABCDE

# National Transcommunications Limited

#### **RECEIVED**

FEB 2 3 1999

PROBERAL GOVERNMENTATIONS CONFINENCEN
OPPICE OF THE SECRETION

#### **Liberty / Fox Networks**

- Broadcast rights to 71 out of 75 NBA, NHL and MLB professional sports games
- Ownership of 22 regional sports networks
- Ownership of Los Angeles Dodgers, LA Lakers and LA Kings
- Ownership of New York Knicks and New York Rangers
- Ownership of Madison Square Garden and Radio City Music Hall



# NTL: Leading the UK Communications Revolution

- Founded in 1991 with \$25 million in capital
- Nationwide SDH fiber-optic based ATM network
- Duct capacity up to 2300 fibers
- At 12/31/98 third largest new entrant in local loop in the world with 1 million residential customers
- More than 150,000 route miles of hybrid fiber/copper/coax in the ground
- Network investment in excess of \$5,000,000,000



#### **Pro Forma NTL**

	Operating Statistics		
	ProForma*	Current	
	NTL_	NTL	
Franchise homes	5,182,000	2,090,000	
Res. Telephony subs/lines	979,200	409,100	
CATV Subscribers	812,800	414,300	
Business Lines	118,000	44,000	
<b>Business Subscribers</b>	29,000	11,300	
Annualized Q3 Revenues	\$1,130M	\$730M	
Annualized Q3 EBITDA	\$123M	\$63M	
PP&E	\$4.9B	\$3.5B	



<sup>\*</sup>Comcast, ComTel, Diamond

# Telecom Facts- Countries Ranked by Population

	<b>Population</b>
Netherlands	15.5mm
NTL	13.0mm
Portugal	9.7mm
Switzerland	7.1mm
Denmark	5.3mm
Finland	5.1mm
Norway	4.4mm



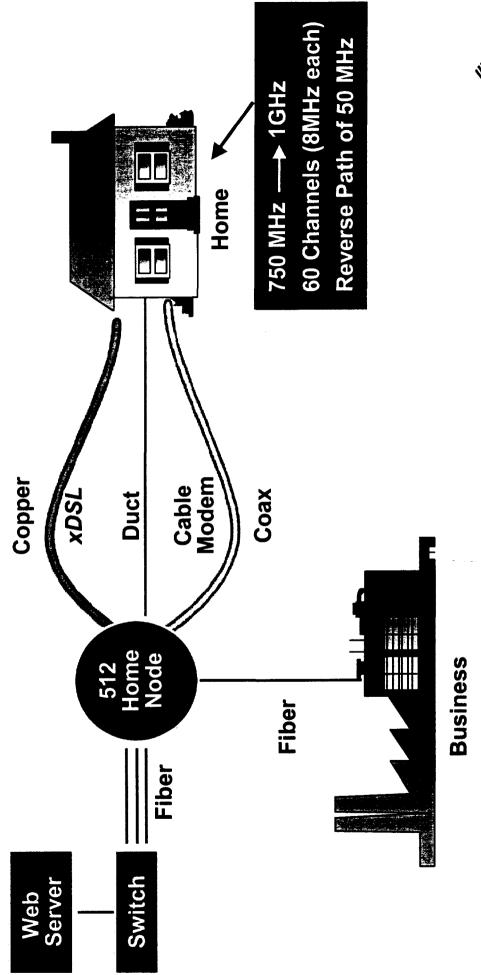
# **National Network** Network Mode Network Management Regional Network Fiber to Europe Fiber to USA



## NTL National Network Fiber CableTel ■ Distribution Point – 60 Homes Industrial Areas Node – 600 Homes Schools/Hospitals Regional Network City Center Coax/Copper Fiber Fiber Ring

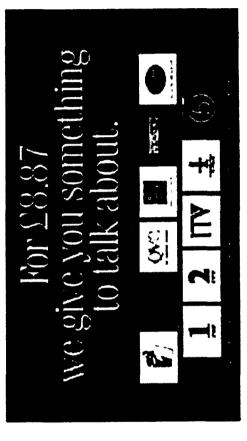
Incorporated

# **Local Network**









Cabk/Red
(Pertubut corper, corb e.s. tw

01562610700....



#### **1998 Offer**

Price per month: \$15

Box Purchase: \$ 0

TV Channels: Over air +7 channels

NTL

Phone: Included

Internet: Included / \$7.75

2nd Phone Line: Included / \$7.75



#### **CATV Choices**

- **✓** Basic Cable
  - 6 Channels for free with telephone service
  - 5 Channels for \$7.50
  - **20 Channels for \$14.00**
  - **30 Channels for \$18.00**
- ✓ Pay per View
- ✓ Premium Channels
- **✓ Internet Access**



#### **NTL Current Local Service Results**

	9/30/98	12/31/96	<u>12/31/95</u>
Homes Marketed	1,020,000	467,300	176,200
Total RGUs	823,400	302,000	102,300
Total Telephone	409,100	149,750	51,000
Total CATV	414,300	152,250	51,250
Customer Penetration	42%	36%	33%
RGU Penetration	81%	65%	58%
Telephone Penetration	40%	32%	29%
<b>CATV</b> Penetration	41%	33%	29%
Annualized Churn	14%	10%	N/A



#### **NTL Incremental Results**

LTM Incremental <u>Penetration</u>	Sept 1998	Sept 1997
	1,020,000	746,700
	429,600	286,600
52%	42%	38%
	409,100	268,000
52%	40%	36%
	414,300	271,700
52%	41%	36%
	14%	10%
	Incremental Penetration  52%  52%	Incremental PenetrationSept 19981,020,000 429,600429,60052%42%409,10040%52%414,30052%41%

# **BSkyB** *Net Additions*

DIH	
Net Adds	
(143,000)	
16,000	
285,000	
354,000	
352,000	

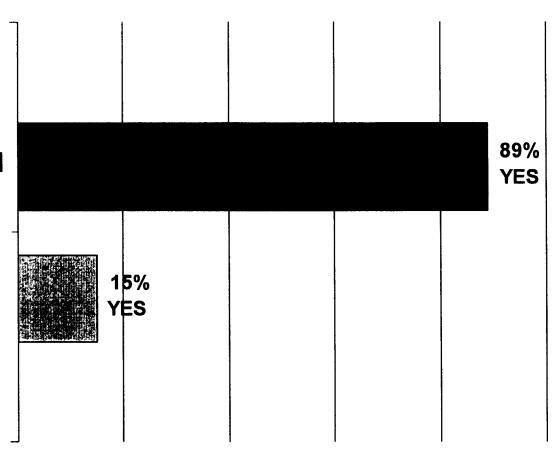
Source: BSkyB



#### **Satisfied Customers**

Would you recommend NTL to your friends and relatives?

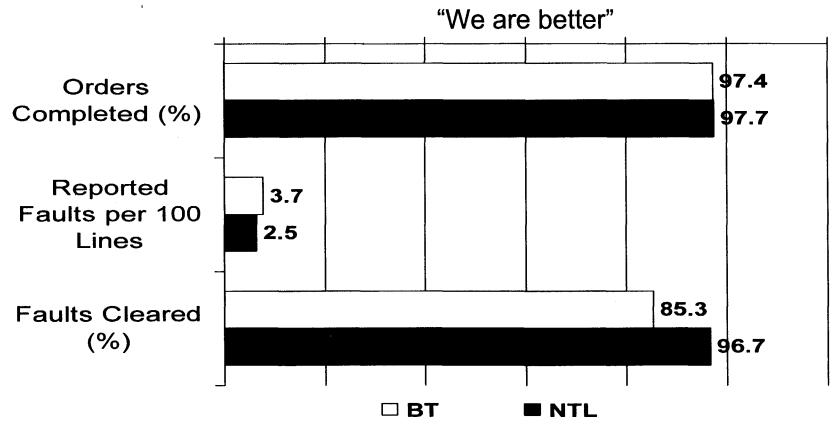
Have you ever considered changing back to BT?





#### OFTEL 1998 Comparable Performance Indicators

Residential Customers

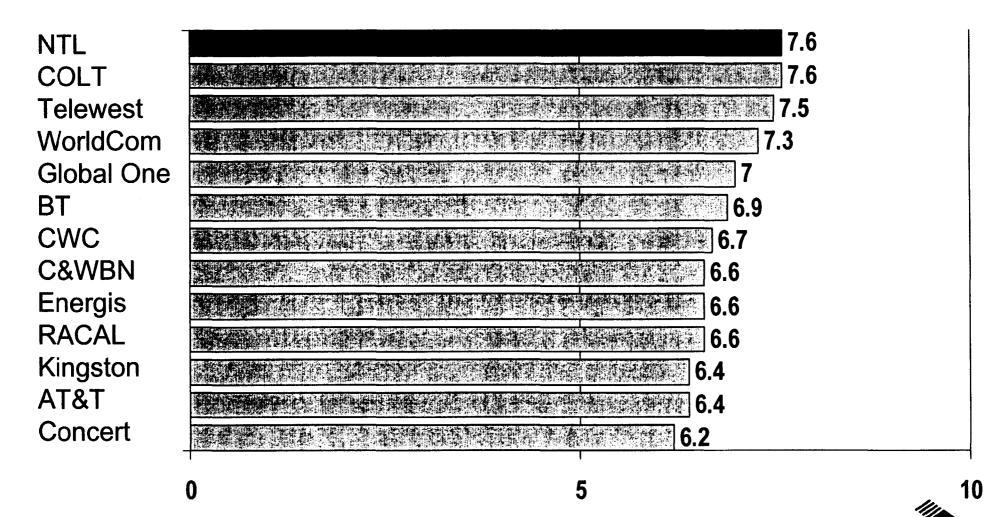


Source:

BT - DTI/OFTEL NTL - Cabletel (UK) audit As of June 30, 1998



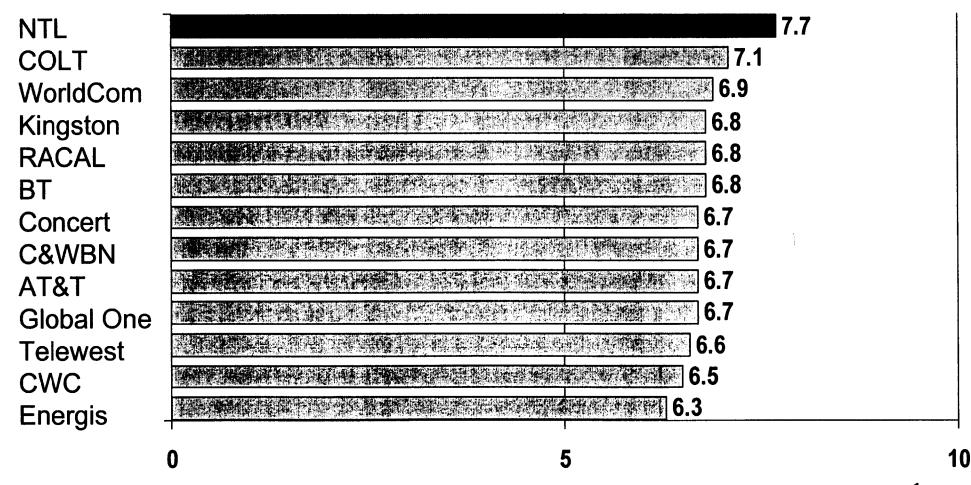
# Morgan Stanley Dean Witter Research\* Overall Satisfaction



Incorporated

\* March 30, 1998

### Morgan Stanley Dean Witter Research\* Customer Service



<sup>\*</sup> March 30, 1998



#### History of Cellular Communications Inc.

- Original applicant for cellular licenses in 1982
- Early financing- Rockefeller family & Capital Cities Broadcasting
- In Comparative Hearing Process awarded licenses to Cincinnati and Cleveland
- 1986 invested & implemented first "one rate" system in Ohio/Michigan
  - -no roaming, no long distance
- Lowest cellular churn rate (1.4% per month)
- Provided multiple choices to customers through 2000 service packages